



## **Portrait Antores GmbH**

November 2016

# Antores GmbH

Antores GmbH is a medium-sized consulting firm based in Haan close to Düsseldorf, Germany. Our service portfolio includes

- **Project management office (PMO) services**
- **Interim management and interim staffing**
- **Management Coaching**

We support clients on strategy, organizational and implementation projects, restructuring and process optimization. Moreover, we partner with our clients to overcome extraordinary line and project management challenges and to promote staff development.

 **ANTORES**  
Range of services



# Our Practice Areas

## Strategy Projects

- Are you planning to review or realign your corporate strategy?
- Do you need to analyse a new business you wish to tap into?
- Do you seek to develop a vision and mission, a business and steering model or a commercial model for a new segment?
- Does your company need a turnaround plan?

**We are happy to show you our hands-on strategy consulting services.**

## Implementation Projects and Process Optimization

- Are you planning a company-wide harmonization/standardization project within the CFO organization?
- Do you have an upcoming international SAP program/large-scale project to harmonize and optimize processes?
- Do you need to plan, set up and choose consultants for an IT implementation or process optimization?
- Are you looking for someone to proactively assist you with project management or PMO?
- Do you want to conduct an unbiased project review?

**Let us show you why Antores is the right partner for your business.**

## Restructuring and Organizational Projects

- Does the market call for corporate restructuring?
- Do you want to incorporate two business units and capture synergies?
- Are you planning to optimize and reorganize your management team?
- Does a stringent cost-reduction program need to generate rapid results?

**We are happy to show you how we have helped clients improve their operational performance.**

## Line and Project Tasks/Staff Development

- Do you need to fill a management vacancy for a limited period of time?
- Do you need external staff who helps and drives your team to tackle extraordinary challenges?
- Would you like to support and promote an employee who has recently taken a management role?
- Do you need experienced consultants with tried-and-tested solutions to support your project teams or departments on a temporary basis?

**We are looking forward to meeting you.**

# Our specialized service portfolio

## Project management

- **Project initiation**  
Project proposal/approval, business case, planning, project organization, implementation of controlling and reporting, communication and stakeholder management...
- **Project execution:**  
Progress monitoring in terms of time, budget and scope to ensure quality and other goals are achieved, project controlling, problem solving in stressful situations and support in decision-making, driving project activities, team motivation, communication and stakeholder management...
- **Project completion:**  
Hand-over into line organization, documentation/archiving, knowledge transfer and support in day-to-day operations and stakeholder management...

## Interim Staffing

- Controlling/corporate planning
- Finance
- Purchasing
- Subproject management
- Project office
- Executive assistance
- etc.

## PMO

- **Project administration:**  
Documentation, filing system maintenance, project log, administration in case of project team changes, material management...
- **Project controlling:**  
Project plan, reporting, time recording, budget control...
- **Project support:**  
Vacancies and activity lists, preparation and follow-up of meetings/ project committee meetings, (sub)project management support, communication...
- **Quality management:**  
Risk reporting, progress and quality monitoring, early-warning system, QM report...

## Managementcoaching

- Analyze strengths and weaknesses to give guidance
- Identify the gap between self-perception and others' perception to unleash potential
- Broaden horizons to take issues forward
- Review staff management to increase team efficiency
- Analyze technical/organizational mismanagement to make lasting improvements
- Identify potential process optimizations to rethink "the way you've always done things"
- Define personal goals to find a healthy balance
- Identify suitable training measures to improve efficiency

# The Antores-Team

We effectively **combine our portfolio** with services offered by our partners and **use our network** of consulting expertise **to create practical value for** the implementation projects of **our clients**.

All of our projects are personally supervised by an Antores manager who also works directly on the project. All team members are **highly motivated, flexible** and offer strong communication skills. We not only place great value on our staff's expertise but also on their personal skills. Antores stands **for effective teamwork, passion** and the **dedication** to achieve shared goals.

## Steffen Hantke

12/2013 - present

08/2002 - present

07/2002 - present

08/2002 - 10/2008

10/2001 - 06/2002

04/1991 - 09/2001

## Managing Shareholder:

Antores GmbH

HC&S AG – Healthcare Consulting & Services

Hantke Consulting

UHDF GmbH

Internolix AG

CSC Ploenzke AG

## Antores principles

- We are flexible, reliable and live up to our promises
- We deliver expert and high-quality services
- We get things done and act proactively
- We make our clients' goals our priority and partner with clients to achieve them
- We take project plans and goals seriously
- We work effectively and focus on solutions
- We favor pragmatism over administrative burdens and nice-to-haves
- We offer clear communication and concise reporting
- We drive performance and implement decisions
- We use reproducible results
- We motivate each other
- We work side-by-side in and across teams
- We love what we do and achieve lasting results

# Case Studies (Selection)

- **Operational Control of a CFO Organization**  
Interim management assignment for the CFO organization of several subsidiaries of a group after the companies had been established and set up
- **Establishing a Shared Service Company**  
Integration of shared services (HR/IT/Accounting) in terms of corporate law and HR management and harmonized all business processes for a new company of a business group
- **Designing and Implementing a Template Solution**  
Designing a commercial model for controlling, accounting and purchasing processes and introduction of the harmonized/standardized processes in more than 20 countries
- **Harmonizing Group Consolidation**  
Standardization, harmonization and enhancement of efficiency of internal and external reporting and introduction of SAP-SEM for consolidation purposes across the entire group
- **Centralizing Financial Management**  
Implementation of a group-wide financial management system for front, middle and back office
- **Business segment analysis** incl. research/competitor analysis/feasibility and profitability analysis
- **Implementation of a management information system (MIS)** for balance sheets, income statements and cashflow as well as an early-warning system and optimization of internal financial processes.
- **Define corporate goals and develop a strategy to achieve those goals.** Documentation of the mission & strategy, business & steering model, commercial model and a new org. and operational structure
- **Due Diligence Resulting in Outsourcing Contract**
- **Introduction of SAP HR** and reorganization of HR area

# Contact

## Antores GmbH

Prälat-Marschall-Str. 79  
D-42781 Haan

Germany

Phone: +49 (0)2104 – 8328110

Fax: +49 (0)2104 – 8328111

E-Mail: [info@antores.de](mailto:info@antores.de)



[www.antores.de](http://www.antores.de)

- **Antores GmbH**

Benefit from our unique experience and skills in project management, interim management and management coaching.

*Experience – Methodology – Quality – Responsibility*

- **Antores GmbH**

Count on us to get things done and deliver lasting results. *Goal-Orientation – Effectiveness – Partnership – Commitment*

- **Antores GmbH**

Benefit from our long-term partnerships and time-tested methods.

*Expertise – Dedication – Pragmatism – Partnership*